



PURCHASING AND SUPPLY SERVICES

Keith Stewart, Director | keith.stewart@pgcps.org
13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952-6560

EXTENSION No. 2

July 5, 2023

Land O Lakes, Inc.
K-12 Marketing Specialist
Arden Hills, MN 55221
Tel No.: 651.375.2364
Contact: Alethia Scheett
Email: acscheet@landolakes.com

Diane Forde
Fax: 301.952.6560
Email: Diane.Forde@pgcps.org

SUBJECT: IFB 016-18 USDA Food Processing of Products

Attn. Alethia Scheett,

The Board of Education of Prince George’s County would like to exercise its option to extend the current above mentioned contract award for **six (6) months**. The contract will extend with the same Terms and Conditions as set forth in the original contract. Any request to increase pricing must include the manufactures price increase to your organization, on the manufacturer’s letterhead. Upon acceptance of the extension, please provide the Board with a current copy of your Certificate of Insurance. If the extension is accepted or declined, please check the appropriate box and sign below. Please email this letter with your decision to Michelle Tucker, Michelle2.Tucker@pgcps.org and Diane Forde, diane.forde@pgcps.org.

The new extension expiration date will be **December 31, 2023**.

A contract extension will be emailed to you if the extension is accepted. Thank you for your cooperation. We look forward to continued business with you.

Sincerely,

Diane Forde

I/We agree to extend for six (6) months on the current above-mentioned contract.

I/We do not wish to extend the contract for (6) months.

Camille Tobin
Signature

7/27/2023
Date

Camille Tobin
Print Name

K-12 Program Specialist
Title

4001 Lexington Ave. N.
Arden Hills, MN 55126-2998

13300 Old Marlboro Pike
Upper Marlboro, MD 20772
MD-15724

Generated For Prince George's Co. PS

Opportunity Number 016-18 RENEWAL

Award Period 08/30/2022 - 12/31/2023

Report Number 24775

Shipment Method Direct

Submission Deadline

Generated On 07/27/2023 10:47 AM

Award Type Line Item

Open Date 07/26/2022 05:00 PM

Date/time values are shown in the **Central time zone**

Opportunity Status Submitted

Submitted On 07/26/2022

Number	Product	Pack Size	Net Wt ¹	Servings ¹	Option ²	Price/Case
41698	Shredded Mozzarella Cheese	4/5.00 lbs	20.00	320	DD	\$11.71
41749	Shredded Mild Cheddar Cheese	4/5.00 lbs	20.00	320	DD	\$12.21
44238	Pepper Jack Read-i-Pac® Cheese Slices	8/1.50 lbs	12.00	192	DD	\$17.36
44751	RF Mild Cheddar Cheese Cubes, bulk	4/5.00 lbs	20.00	320	DD	\$26.24
46288	160-slice 50% RS, 50% RF Pasteurized Process American Cheese (Yellow)	6/5.00 lbs	30.00	480	DD	\$24.48
59701	Mozzarella String Cheese	168/1.00 oz	10.50	168	DD	\$14.00
59703	Light Mozzarella String Cheese	168/1.00 oz	10.50	168	DD	\$14.47

¹Per Case

²Options: DD: Direct Discount

³Commercial to Commodity Discount per Case

Terms & Conditions

• Minimum Delivery for distributors is 5,000 pounds per invoice (NOT per order). • Minimum Delivery for direct-ship schools is 2,500 pounds per invoice (NOT per order). • Please note that dry and cooler items ship and invoice separately from frozen items. • Bid/quotes do not pyramid with any other programs. • Bid/quotes apply only to the operator stated on bid/quote. • All bid/quotes are to the Distributor/School District unless otherwise specified. • Must notify of award to activate bid/quote. • Land O'Lakes does honor bid pricing on purchases through redistributors. Requests for reimbursement must be submitted in the form of a bill back (no deductions will be allowed through redistributors). Amount of bill back must not exceed the difference between Land O'Lakes' price list and the bid price. Land O'Lakes will not reimburse any additional charges associated with purchasing through redistribution.

COMMERCIAL PRICING •• Land O'Lakes pricing for all K-12 products identified on this bid submission is subject to change with 30-day notification for the duration of the bid contract period as identified. Land O'Lakes reserves the right to adjust pricing based upon market conditions.

NET OFF INVOICE PRICING •• The Net Off Invoice pricing provided is the GROSS PRICE. Please subtract the Pass Thru Value to arrive at the NET CASE PRICE. •• Distributors are only eligible to deduct for the Pass Thru Value for schools that have a commodity balance with Land O Lakes. Once the commodity balance is depleted, the school should be invoiced at the commercial price.